

WHOLESALE PACKAGES	Agent	Super-Agent	Re-Seller	Teapreneur	Bronze	Silver	Gold
MSRP [Note 1]	\$ 365.63	\$ 553.13	\$ 928.13	\$ 1,490.63	\$ 2,803.13	\$ 4,678.13	\$ 6,553.13
YOUR COST	\$ 195.00	\$ 295.00	\$ 495.00	\$ 795.00	\$ 1,495.00	\$ 2,495.00	\$ 3,495.00
GROSS PROFIT [Note 2]	\$ 170.63	\$ 258.13	\$ 433.13	\$ 695.63	\$ 1,308.13	\$ 2,183.13	\$ 3,058.13

BONUSES							
Re-Order Discount Below MSWP [Note 3]	5.00%	10.00%	15.00%	25.00%	28.75%	32.50%	36.25%
Manufacturers Volume Rebate [Note 4]	-	-	-	-	1.25%	2.50%	3.75%
Business Card Brochures [Note 5]	-	-	-	-	1000	1000	1000
Tea...the beverage of choice brochures [Note 6]	50	50	50	100	250	500	750
Welcome Kit [Note 7]	Y	Y	Y	Y	Y	Y	Y
New Customer Referral Commission [Note 8]	20.00%	20.00%	20.00%	25.00%	30.00%	30.00%	30.00%
Residual on New Customer Tea Orders [Note 9]	2.00%	2.00%	2.00%	2.50%	3.00%	3.00%	3.00%
Less Than Case Lot Ordering [Note 10]	Y	Y	Y	Y	Y	Y	Y
Drop Shipping [Note 11]	Y	Y	Y	Y	Y	Y	Y
Online Training [Note 12]	\$29.95/mo	\$29.95/mo	\$29.95/mo	\$29.95/mo	INCL	INCL	INCL

Note 1. MSRP indicates Manufacturers Suggested Retail Price. Because we have over 200 products, we provide you with coupon credits that enable you to pick and choose the products that you want. Coupon credits apply to Tea Connexions Exclusive teas only. All orders are subject to shipping and handling charges. Coupon credits are based upon your discount below MSWP (see Note 3 below).

Note 2. Gross Profit is based upon the MSRP of the products you choose minus YOUR COST for the package. For instance, if you purchase the Agent wholesale package, YOUR COST is \$195. For this price you are entitled to order products with a MSRP of \$365.63 which means your GROSS PROFIT on the sale of the products is \$170.63.

Note 3. All products you see in the store are the Manufacturers Suggested Wholesale Price (MSWP). To calculate the retail price, add 50% to the prices you see. To reward your loyalty and encourage you to re-order from us, Tea Connexions gives you an on-going discount below MSWP. For instance, let's say a product has a MSRP of \$15. This means the MSWS is \$10. If you are an Agent, your cost on this item is 5.00% below wholesale, meaning you pay only \$9.50. If you purchase the Gold wholesale package, your cost is only \$6.38 because your discount below wholesale is 36.25%.

Note 4. To reward and thank our loyal Bronze, Silver, and Gold customers, Tea Connexions offers a volume rebate based on your 12 month order volume of all products offered in the store.

Note 5. Bronze, Silver, and Gold customers are given 1000 Business Card Brochures at no cost, a value of \$345.

Note 6. The key to selling specialty teas is to educate your customers. These brochures educate consumers about the differences between mass marketed teas and specialty. In addition, we highlight some of the key health benefits about tea and briefly give information about one of the largest tea growing regions in the world, India. For fun, we have included a tear away entry form that can be used for a draw. Use the entries to create your own database for permission marketing purposes. This is an indispensable tool and included as a bonus.

Note 7. Included in the kit is a Welcome Letter from the Founder, sample marketing tools, and a disc with many useful tools to fast start your tea business. The package is sent by regular mail, delivery in 10 to 15 business days. Rush delivery is available for \$39.95.

Note 8. Help us grow our business and we will reward you for the initial sale with a commission ranging from 20% to 30% and pay a residual on re-orders (see Note 9). Our referral program is perfect for entrepreneurs that just want to sell our wholesale packages.

Note 9. To ensure that you always benefit from the clients that purchased one of our wholesale packages, Tea Connexions offers a residual commission based upon the re-orders ranging from 2% to 3%. Build a client base and the residual commissions enable you to earn revenues on re-orders placed by your clients.

Note 10. All products in our store are sold one unit at a time, meaning you never have to purchase a minimum case. Our goal is to ensure that you only buy what you need and can sell. Offering a no minimum order policy provides flexibility you need to run your business efficiently.

Note 11. Drop shipping is offered on any order size and is beneficial if you want us to ship an order to an address that is different than the "Bill To" address when you order. Drop shipping is particularly beneficial if you don't want to take possession of any inventory, but just want to sell it, collecting your margin of profit, and having our warehouse ship your order directly to your customer.

Note 12. The online training material is made up of approximately 500 html pages. Initially set up in 2001, it focusses on three key sections: Business Guidance; Marketing Guidance; and Tea Education. Over the years, we have added dozens of newsletters, presentations, sample wholesale materials, information on how to profit from the internet, marketing plans, and so much more. In addition, we offer a 30 day quick start plan. There is tons of information that will help you stay focussed on profiting from your tea business. The online training is included with the Bronze, Silver, and Gold packages. Purchasers of the other wholesale programs are given 30 days free access after which a charge of \$29.95 per month is required to help us maintain this essential service. The subscription service can be cancelled any time.